

# Great-West Life Investment funds information folder addendum

Updates to the

Canadian Balanced (Mackenzie)  
Change to – Strategic Income (Mackenzie)

**The Great-West Life Assurance Company**

## **Canadian Balanced (Mackenzie) change to Strategic Income (Mackenzie)**

**Effective August 2019** Mackenzie Investments will merge the underlying mutual fund which is held in the Canadian Balanced (Mackenzie) segregated fund.

Because of this change on or around August 16, 2019, the Canadian Balanced (Mackenzie) segregated fund will change its investment objective and become the Strategic Income (Mackenzie) segregated fund. There are no fee changes due to this fund change; refer to the Information Folder's investment management fees sections to see fee charges applicable.

The Strategic Income (Mackenzie) fund will invest primarily in fixed-income and/or income-oriented equity securities anywhere in the world.

We believe this expanded investment objective will create greater investment opportunities for investors as it provides broader investment opportunities outside Canada.

<b>Existing segregated fund name</b>	<b>New segregated fund name</b>
Canadian Balanced (Mackenzie)	Strategic Income (Mackenzie)

The information folder is amended to replace the name Canadian Balanced (Mackenzie) with Strategic Income (Mackenzie).

The Canadian Balanced (Mackenzie) Fund Facts, forming part of the Great-West Life Segregated Funds Policies information folder, is amended to reflect the updated name of the segregated fund in the "What does this fund invest in?" section. No other changes are being made to the segregated fund.

This addendum forms part of your information folder containing important provisions that you should read prior to investing. The information folder contains general information about your policy and includes a summary of the various types of risks that may apply when you invest in a segregated fund. This addendum is not an insurance contract.

The Great-West Life Assurance Company ("Great-West Life") is the sole issuer of the individual variable annuity policy described in the information folder.

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## Strategic Income (Mackenzie)

**Quick facts:** Date fund available: December 12, 2000  
 Date fund created: December 12, 2000  
 Managed by: Mackenzie Investments

Total fund value: \$17,503,381  
 Portfolio turnover rate: 98.65%

Guarantee option	MER (%) <sup>1</sup>	NAV (\$) <sup>1</sup>	Units outstanding
75% maturity and 75% death benefit guarantee - Back-end load units	2.77	328.81	1,066
75% maturity and 75% death benefit guarantee - No-load units	2.78	317.28	3,799

<sup>1</sup> MER – Management expense ratio  
 NAV – Net asset value

Minimum investment

• Non-registered and RRSP policies: \$300 lump sum or pre-authorized chequing (PAC) of \$50  
 • RRIF policies: Existing Great-West Life client \$10,000; New Great-West Life client \$20,000

### What does the fund invest in?

This segregated fund invests primarily in fixed-income and/or income-oriented equity securities anywhere in the world.

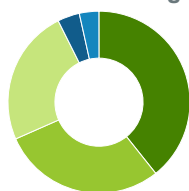
#### Top 10 investments

	Assets %
Province of Ontario, 2.9%, 6/2/2049	2.82
Toronto-Dominion Bank	2.42
Royal Bank of Canada	1.74
Canadian National Railway Company	1.72
Bermuda, 3.717%, 1/25/2027	1.50
Gov. of Canada, 2.75%, 12/1/2048	1.42
Alimentation Couche-Tard Inc.	1.30
Rogers Communications Inc.	1.27
Province of Quebec, 2.75%, 9/1/2028	1.26
Canadian Pacific Railway Limited	1.15
Total	16.59

**Total investments: 337**

#### Investment segmentation

	Assets %
Fixed income	39.30
Canadian equity	29.10
Foreign equity	24.21
Other	3.91
Cash and equivalents	3.48



### Are there any guarantees?

This fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the guarantee. For details, please refer to the information folder and contract.

### Who is this fund for?

A person who is investing for the medium to longer term and seeking exposure to bonds and Canadian and foreign stocks and is comfortable with low to moderate risk. Since the fund invests in stocks and bonds its value is affected by changes in interest rates and by stock prices, which can rise and fall in a short period of time.

### Notes

Effective August 16, 2019 the name of the segregated fund changed to Strategic Income (Mackenzie) from Canadian Balanced (Mackenzie). No other changes were made to the segregated fund.

### How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a policyowner who chose the 75/75 guarantee option (back-end load units). Returns are after the MER has been deducted.

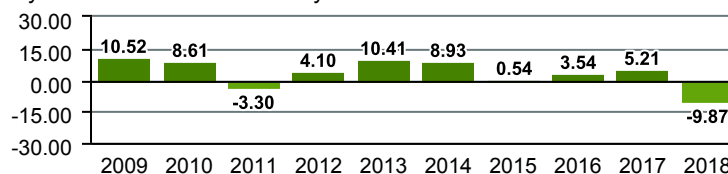
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund on December 31, 2008 and chose the 75/75 guarantee option (back-end load units) would have \$1,434.83 on December 31, 2018. This works out to an average of 3.68% a year.

#### Year-by-year returns (%)

This chart shows how the fund has performed in each of the past 10 years for a policyowner who chose the 75/75 guarantee option (back-end load units). In the past 10 years, the fund was up in value 8 years and down in value 2 years.



### How risky is it?



The value of your investments can go down. Please see the *Fund risks* section of the information folder for further details.

## Strategic Income (Mackenzie)

### How much does it cost?

The following table shows the fees and expenses you could pay to invest in or redeem units of the fund and will depend on the sales charge option you choose.

#### 1. Sales charges

Sales charge option	What you pay	How it works
Back-end load units	If you redeem units within: 1 year of investing, you pay 4.50% 2 years of investing, you pay 4.25% 3 years of investing, you pay 3.90% 4 years of investing, you pay 3.50% 5 years of investing, you pay 3.00% 6 years of investing, you pay 2.35% 7 years of investing, you pay 1.50% After 7 years, you pay 0.00%	<ul style="list-style-type: none"> <li>When you invest, Great-West Life pays a commission of up to 5%. Any early redemption fee you pay goes to Great-West Life.</li> <li>You can redeem up to 10% (20% for RRIF type policies) of your units each year without paying an early redemption.</li> <li>The early redemption fee is a set rate. It is deducted from the amount you withdraw.</li> <li>You can exchange to units of other funds under the contract at any time without paying an early redemption fee.</li> <li>The early redemption fee schedule is based on the date you invested the premium.</li> </ul>
No-load units	There is no fee to invest or redeem units.	<ul style="list-style-type: none"> <li>You can redeem units without paying an early redemption fee.</li> <li>You can exchange to units of other funds under the contract at any time.</li> </ul>

#### 2. Ongoing expenses

The MER includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You do not pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

Guarantee option	MER (Annual rate as a % of the fund's value)
75% maturity and 75% death benefit guarantee - Back-end load units	2.77
75% maturity and 75% death benefit guarantee - No-load units	2.78

#### Trailing commission

Great-West Life pays a trailing commission for the services and advice provided to you. The trailing commission is paid out of the management fee for as long as you hold the fund. The rate depends on the sales charge option you choose.

Sales charge option	Trailing commission
Back-end load units	Up to 0.50% of the value of your investment each year.
No-load units	Up to 1% of the value of your investment each year.

#### 3. Other fees

You may have to pay other fees when you redeem or exchange units of the fund.

Fee	What you pay
Short-term trading fee	Up to 2% of the value of units you redeem or exchange within 90 days of investing in the fund.

### What if I change my mind?

You can change your mind and cancel the investment fund contract, the initial pre-authorized chequing premium or any lump-sum premium you apply to the policy by telling us in writing within two business days of the earlier of the date you received confirmation of the transaction or five business days after it is mailed to you.

Your cancellation request has to be in writing, which can include email or letter. The amount returned will be the lesser of the amount of the premium being cancelled or the value of the applicable units acquired on the day we process your request. The amount returned only applies to the specific transaction and will include a refund of any sales charges or other fees you paid.

#### For more information

The *Fund Facts* may not contain all the information you need. Please read the contract and the information folder or you may contact us at:

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